

# ***LOUISIANA SUGAR CANE COOP, INC***

## ***Daily Transaction Report***

Producer No.: 32002      Melancon Sugarcane Farms, Inc.  
1090 Banker Road, St. Martinville LA 70582

CROP DAY: 58      11/30/2011

CROP YEAR: 2011

Liquidation Factor %: 96.0000% (1)  
Payment Factor %: 0.0000%  
Daily Quality Factor (D.Q.F) : 1.000000 (2)  
YTD Quality Factor (D.Q.F) : 1.000000

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11/30/2011

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CROP YEAR: 2011

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\*\*\* TRACT, SAMPLE ANALYSIS RESULTS \*\*\*

TRACT NO.32000K

Owner: Smedes-Jardine & Co.

|         |          | BAGASSE |           |      |          | JUICE |      |       |        |       | CANE  |       |       |         |         | SUGAR   |  |
|---------|----------|---------|-----------|------|----------|-------|------|-------|--------|-------|-------|-------|-------|---------|---------|---------|--|
| Tract # |          | I/P     | Corrected | On   | Moist WT | POL   | Brix | POL   | PURITY | SED   | BRIX  | POL   | FIBER | SOIL    | TRS     | CRS     |  |
| 32000K  | Ticket#  | Gram    | Gram      | %    | %        | READ  | %@20 | %     | ~~~~   | %     | %     | %     | %     | lbs/Ton | lbs/Ton | lbs/Ton |  |
| 1       | 058-0008 | 380     | 406       | 40.6 | 49.2     | 65.7  | 18.0 | 15.95 | 88.61  | 7.00  | 14.82 | 12.58 | 21.11 | 0.00    | 198.24  | 190.31  |  |
| 2       | 058-0016 | 357     | 369       | 36.9 | 51.0     | 69.4  | 18.8 | 16.79 | 89.31  | 3.00  | 16.01 | 13.80 | 17.83 | 0.00    | 226.55  | 217.49  |  |
| 3       | 058-0027 | 332     | 344       | 34.4 | 48.4     | 72.2  | 19.2 | 17.44 | 90.83  | 3.00  | 16.26 | 14.32 | 17.92 | 0.00    | 237.37  | 227.88  |  |
| 4       | 058-0031 | 315     | 323       | 32.3 | 48.2     | 70.0  | 19.0 | 16.92 | 89.05  | 2.00  | 16.21 | 14.05 | 17.00 | 0.00    | 233.11  | 223.79  |  |
| 5       | 058-0036 | 385     | 392       | 39.2 | 47.4     | 70.0  | 18.8 | 16.94 | 90.11  | 2.00  | 15.41 | 13.35 | 21.21 | 0.00    | 212.30  | 203.81  |  |
| 6       | 058-0039 | 384     | 408       | 40.8 | 46.0     | 68.8  | 18.4 | 16.67 | 90.60  | 7.00  | 14.75 | 12.81 | 23.14 | 0.00    | 199.62  | 191.64  |  |
| 7       | 058-0045 | 338     | 349       | 34.9 | 45.8     | 70.3  | 19.0 | 17.00 | 89.47  | 3.00  | 15.76 | 13.65 | 19.72 | 0.00    | 220.47  | 211.65  |  |
| 8       | 058-0053 | 340     | 352       | 35.2 | 48.4     | 70.8  | 19.1 | 17.11 | 89.58  | 3.00  | 16.11 | 13.96 | 18.38 | 0.00    | 228.56  | 219.42  |  |
| 9       | 058-0088 | 354     | 365       | 36.5 | 48.4     | 69.5  | 18.7 | 16.82 | 89.95  | 3.00  | 15.65 | 13.59 | 19.20 | 0.00    | 220.94  | 212.10  |  |
| 10      | 058-0089 | 344     | 352       | 35.2 | 47.8     | 70.6  | 19.0 | 17.07 | 89.84  | 2.00  | 15.95 | 13.87 | 18.75 | 0.00    | 226.66  | 217.59  |  |
| 11      | 058-0092 | 340     | 348       | 34.8 | 47.2     | 67.3  | 18.4 | 16.31 | 88.64  | 2.00  | 15.38 | 13.20 | 19.07 | 0.00    | 213.64  | 205.09  |  |
| 12      | 058-0099 | 335     | 343       | 34.3 | 48.6     | 67.2  | 18.2 | 16.30 | 89.56  | 2.00  | 15.38 | 13.35 | 18.09 | 0.00    | 219.38  | 210.60  |  |
| 13      | 058-0114 | 346     | 350       | 35.0 | 49.8     | 68.7  | 18.6 | 16.64 | 89.46  | 1.00  | 15.82 | 13.70 | 17.66 | 0.00    | 225.80  | 216.77  |  |
| 14      | 058-0116 | 342     | 393       | 39.3 | 45.2     | 63.0  | 17.8 | 15.31 | 86.01  | 14.00 | 14.26 | 11.79 | 22.99 | 0.00    | 179.49  | 172.31  |  |
| 15      | 058-0134 | 351     | 358       | 35.8 | 45.2     | 66.5  | 18.4 | 16.12 | 87.61  | 2.00  | 15.08 | 12.78 | 20.76 | 0.00    | 201.98  | 193.90  |  |
| 16      | 058-0140 | 329     | 333       | 33.3 | 50.6     | 67.7  | 18.5 | 16.40 | 88.65  | 1.00  | 15.93 | 13.71 | 16.40 | 0.00    | 227.93  | 218.81  |  |
| 17      | 058-0141 | 334     | 341       | 34.1 | 46.0     | 67.6  | 18.4 | 16.38 | 89.02  | 2.00  | 15.31 | 13.21 | 19.34 | 0.00    | 213.78  | 205.23  |  |
| 18      | 058-0213 | 349     | 357       | 35.7 | 50.8     | 71.1  | 19.1 | 17.18 | 89.95  | 2.00  | 16.34 | 14.22 | 17.26 | 0.00    | 235.82  | 226.39  |  |
| 19      | 058-0277 | 335     | 339       | 33.9 | 49.6     | 70.4  | 19.2 | 17.01 | 88.59  | 1.00  | 16.43 | 14.11 | 17.01 | 0.00    | 233.02  | 223.70  |  |
| 20      | 058-0288 | 342     | 346       | 34.6 | 47.6     | 70.4  | 18.9 | 17.03 | 90.11  | 1.00  | 15.89 | 13.87 | 18.57 | 0.00    | 227.48  | 218.38  |  |
| 21      | 058-0303 | 371     | 382       | 38.2 | 48.8     | 73.4  | 19.4 | 17.72 | 91.34  | 3.00  | 16.21 | 14.25 | 19.59 | 0.00    | 232.14  | 222.85  |  |
| 22      | 058-0311 | 402     | 406       | 40.6 | 48.6     | 72.9  | 19.2 | 17.61 | 91.72  | 1.00  | 15.81 | 13.91 | 21.03 | 0.00    | 223.31  | 214.38  |  |
| 23      | 058-0317 | 392     | 400       | 40.0 | 52.0     | 69.8  | 18.7 | 16.89 | 90.32  | 2.00  | 15.83 | 13.72 | 18.74 | 0.00    | 223.86  | 214.91  |  |
| 24      | 058-0322 | 405     | 430       | 43.0 | 50.0     | 69.6  | 18.2 | 16.88 | 92.75  | 7.00  | 14.92 | 13.21 | 21.73 | 0.00    | 211.11  | 202.67  |  |
| 25      | 058-0327 | 315     | 323       | 32.3 | 49.2     | 71.3  | 19.4 | 17.21 | 88.71  | 2.00  | 16.68 | 14.39 | 16.35 | 0.00    | 239.63  | 230.04  |  |
| 26      | 058-0333 | 325     | 333       | 33.3 | 47.6     | 69.8  | 18.9 | 16.88 | 89.31  | 2.00  | 15.99 | 13.86 | 17.88 | 0.00    | 228.06  | 218.94  |  |
| 27      | 058-0340 | 356     | 367       | 36.7 | 48.0     | 66.3  | 18.0 | 16.09 | 89.39  | 3.00  | 14.96 | 12.91 | 19.78 | 0.00    | 208.01  | 199.69  |  |
| 28      | 058-0346 | 351     | 358       | 35.8 | 47.0     | 64.4  | 18.1 | 15.63 | 86.35  | 2.00  | 15.01 | 12.54 | 19.82 | 0.00    | 198.67  | 190.72  |  |
| 29      | 058-0352 | 383     | 394       | 39.4 | 48.4     | 67.1  | 18.5 | 16.25 | 87.84  | 3.00  | 15.25 | 12.87 | 20.80 | 0.00    | 202.88  | 194.76  |  |
| 30      | 058-0358 | 369     | 383       | 38.3 | 46.0     | 70.3  | 18.7 | 17.02 | 91.02  | 4.00  | 15.23 | 13.34 | 21.61 | 0.00    | 212.36  | 203.87  |  |
| 31      | 058-0364 | 410     | 424       | 42.4 | 47.6     | 68.9  | 18.7 | 16.68 | 89.20  | 4.00  | 15.09 | 12.87 | 22.84 | 0.00    | 199.44  | 191.46  |  |
| 32      | 058-0369 | 355     | 366       | 36.6 | 48.0     | 69.8  | 19.0 | 16.87 | 88.79  | 3.00  | 15.87 | 13.60 | 19.38 | 0.00    | 219.26  | 210.49  |  |
| 33      | 058-0379 | 364     | 375       | 37.5 | 45.2     | 71.2  | 19.0 | 17.21 | 90.58  | 3.00  | 15.46 | 13.50 | 21.55 | 0.00    | 214.73  | 206.14  |  |
| 34      | 058-0384 | 364     | 375       | 37.5 | 49.0     | 68.8  | 18.7 | 16.65 | 89.04  | 3.00  | 15.64 | 13.43 | 19.37 | 0.00    | 216.76  | 208.09  |  |
| 35      | 058-0392 | 339     | 347       | 34.7 | 47.4     | 69.4  | 18.8 | 16.79 | 89.31  | 2.00  | 15.76 | 13.63 | 18.78 | 0.00    | 222.07  | 213.19  |  |
| 36      | 058-0397 | 317     | 340       | 34.0 | 47.0     | 69.0  | 18.7 | 16.70 | 89.30  | 6.00  | 15.69 | 13.59 | 18.64 | 0.00    | 221.89  | 213.01  |  |

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|                     |          |            |            |             |             |             |             |              |              |             |              |              |              |             |               |               |
|---------------------|----------|------------|------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|---------------|---------------|
| 37                  | 058-0472 | 312        | 320        | 32.0        | 48.4        | 70.4        | 19.0        | 17.02        | 89.58        | 2.00        | 16.25        | 14.17        | 16.74        | 0.00        | 236.37        | 226.92        |
| <b>**AVERAGE **</b> |          | <b>353</b> | <b>365</b> | <b>36.5</b> | <b>48.1</b> | <b>69.2</b> | <b>18.7</b> | <b>16.75</b> | <b>89.57</b> | <b>3.11</b> | <b>15.61</b> | <b>13.50</b> | <b>19.38</b> | <b>0.00</b> | <b>218.64</b> | <b>209.89</b> |

TRACT NO.32000K

CRS:209.89

| TRACT NO: 32000K |          | CRS: 209.89 |        |        |        | TOTAL SUGAR |        | PAYMENT |     | Vehicle    |       |                                | Trailer     |
|------------------|----------|-------------|--------|--------|--------|-------------|--------|---------|-----|------------|-------|--------------------------------|-------------|
| Ticket#          | GROSS WT | TARE        | NET    | TONS   | LBS    | LBS         | PARKED | TESTED  | ID  | OCF        | NAME  | ID                             |             |
| 1                | 058-0008 | B           | 92,520 | 30,880 | 61,640 | 30.8200     | 6,469  | No      | Yes | V32000-G   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M52  |
| 2                | 058-0016 | B           | 86,280 | 29,260 | 57,020 | 28.5100     | 5,984  | No      | Yes | V32000-C   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M528 |
| 3                | 058-0027 | B           | 90,040 | 28,720 | 61,320 | 30.6600     | 6,435  | No      | Yes | V32000-A   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M524 |
| 4                | 058-0031 | B           | 91,620 | 27,860 | 63,760 | 31.8800     | 6,691  | No      | Yes | V32000-D   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M522 |
| 5                | 058-0036 | B           | 87,200 | 26,900 | 60,300 | 30.1500     | 6,328  | No      | Yes | V32000-H   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M59  |
| 6                | 058-0039 | B           | 86,500 | 30,260 | 56,240 | 28.1200     | 5,902  | No      | Yes | V32000-O   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M523 |
| 7                | 058-0045 | B           | 87,620 | 27,020 | 60,600 | 30.3000     | 6,360  | No      | Yes | V32000-E   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M527 |
| 8                | 058-0053 | B           | 85,640 | 27,720 | 57,920 | 28.9600     | 6,079  | No      | Yes | V32000-I   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M530 |
| 9                | 058-0082 | B           | 86,640 | 30,240 | 56,400 | 28.2000     | 5,919  | No      | No  | V32000-O   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M523 |
| 10               | 058-0088 | B           | 84,520 | 26,900 | 57,620 | 28.8100     | 6,047  | No      | Yes | V32000-E   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M527 |
| 11               | 058-0089 | B           | 85,340 | 31,640 | 53,700 | 26.8500     | 5,636  | No      | Yes | V32000-A   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M510 |
| 12               | 058-0092 | B           | 87,200 | 27,560 | 59,640 | 29.8200     | 6,259  | No      | Yes | V32000-I   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M530 |
| 13               | 058-0099 | B           | 83,280 | 29,020 | 54,260 | 27.1300     | 5,694  | No      | Yes | V32000-C   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M528 |
| 14               | 058-0114 | B           | 86,700 | 28,560 | 58,140 | 29.0700     | 6,102  | No      | Yes | V32000-G   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M514 |
| 15               | 058-0116 | B           | 84,160 | 27,760 | 56,400 | 28.2000     | 5,919  | No      | Yes | V32000-D   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M522 |
| 16               | 058-0134 | B           | 86,140 | 26,820 | 59,320 | 29.6600     | 6,225  | No      | Yes | V32000-H   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M529 |
| 17               | 058-0140 | B           | 81,940 | 30,160 | 51,780 | 25.8900     | 5,434  | No      | Yes | V32000-O   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M523 |
| 18               | 058-0141 | B           | 86,320 | 26,920 | 59,400 | 29.7000     | 6,234  | No      | Yes | V32000-E   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M527 |
| 19               | 058-0213 | B           | 87,380 | 28,580 | 58,800 | 29.4000     | 6,171  | No      | Yes | V32000-A   | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M521 |
| 20               | 058-0277 | B           | 84,420 | 24,820 | 59,600 | 29.8000     | 6,255  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M521 |
| 21               | 058-0288 | B           | 84,380 | 25,140 | 59,240 | 29.6200     | 6,217  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M57  |
| 22               | 058-0303 | B           | 87,740 | 25,080 | 62,660 | 31.3300     | 6,576  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-25   |
| 23               | 058-0311 | B           | 86,960 | 27,160 | 59,800 | 29.9000     | 6,276  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M511 |
| 24               | 058-0317 | B           | 89,120 | 25,320 | 63,800 | 31.9000     | 6,696  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M516 |
| 25               | 058-0322 | B           | 88,280 | 26,480 | 61,800 | 30.9000     | 6,486  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M517 |
| 26               | 058-0327 | B           | 86,080 | 25,040 | 61,040 | 30.5200     | 6,406  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M51  |
| 27               | 058-0333 | B           | 83,560 | 25,780 | 57,780 | 28.8900     | 6,064  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M54  |
| 28               | 058-0340 | B           | 84,800 | 24,800 | 60,000 | 30.0000     | 6,297  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M59  |
| 29               | 058-0346 | B           | 85,040 | 24,860 | 60,180 | 30.0900     | 6,316  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-20   |
| 30               | 058-0352 | B           | 85,340 | 26,020 | 59,320 | 29.6600     | 6,225  | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M56  |
| 31               | 058-0358 | B           | 83,700 | 24,160 | 59,540 | 29.7700     | 6,249  | Yes     | Yes | V32000-LAG |       |                                | T32000-29   |

AM BURN CODE 2

PM BURN CODE 1

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Payment Factor %: 60.0000%  
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YTD Quality Factor (D.Q.F) : 1.000000

|              |          |   |           |           |           |            |         |         |     |            |       |                                |             |
|--------------|----------|---|-----------|-----------|-----------|------------|---------|---------|-----|------------|-------|--------------------------------|-------------|
| 32           | 058-0364 | B | 84,260    | 26,800    | 57,460    | 28.7300    | 6,030   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T320000-20  |
| 33           | 058-0369 | B | 87,660    | 25,700    | 61,960    | 30.9800    | 6,503   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M513 |
| 34           | 058-0379 | B | 86,320    | 23,980    | 62,340    | 31.1700    | 6,542   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-27   |
| 35           | 058-0384 | B | 83,900    | 25,340    | 58,560    | 29.2800    | 6,146   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-23   |
| 36           | 058-0392 | B | 86,500    | 26,840    | 59,660    | 29.8300    | 6,261   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M55  |
| 37           | 058-0397 | B | 85,520    | 27,560    | 57,960    | 28.9800    | 6,083   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M515 |
| 38           | 058-0472 | B | 85,240    | 27,400    | 57,840    | 28.9200    | 6,070   | Yes     | Yes | V32000-LAI | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M52  |
| TRACT TOTAL: |          |   | 3,275,860 | 1,031,060 | 2,244,800 | 1,122.4000 | 235,586 | 141,352 |     |            |       |                                |             |

\*\*\*TRACT\*\*\*

| WEIGHTS |  |  |  |  |  |  | CANE |  |  |  |  | SUGAR |  |
|---------|--|--|--|--|--|--|------|--|--|--|--|-------|--|
|---------|--|--|--|--|--|--|------|--|--|--|--|-------|--|

SUMMARYDATA

| 32000K       | GROSS WT   | TARE      | NET        | TONS       | TOTAL SUGAR LBS | PAYMENT SUGAR LBS | Sed. % | BRIX % | POL % | FIBER % | SOIL lbs/ton | TRS lbs/ton | CRS lbs/ton |
|--------------|------------|-----------|------------|------------|-----------------|-------------------|--------|--------|-------|---------|--------------|-------------|-------------|
| TRACT TOTAL: | 3,275,860  | 1,031,060 | 2,244,800  | 1,122.4000 | 235,586         | 141,352           | 3.11   | 15.61  | 13.50 | 19.38   | 0.00         | 218.64      | 209.89      |
| TRACT YTD:   | 17,606,720 | 5,676,260 | 11,930,460 | 5,965.2300 | 1,260,609       | 756,365           | 2.27   | 16.41  | 13.73 | 18.68   | 0.00         | 220.13      | 211.33      |

|                            |                             |                             | <u>Performing (3)</u>                          | <u>Quality (4)</u> |
|----------------------------|-----------------------------|-----------------------------|------------------------------------------------|--------------------|
|                            |                             |                             | 0.180000                                       | 0.180000           |
|                            |                             |                             | 0.180000                                       | 0.180000           |
| (1) <u>Total Sugar Lbs</u> | (2) <u>All Growers' TRS</u> | (3) <u>Performing Sugar</u> | (4) <u>(Your TRS x Performing Sugar Price)</u> |                    |
| Total Sugar Est            | All Growers' TRS update     | Your TRS                    |                                                |                    |
| during Year                |                             |                             |                                                |                    |

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YTD Quality Factor (D.Q.F) : 1.000000

| ** FARMER MILL TOTALS | WHOLE<br>TONS | BILLET<br>TONS | Performing | Quality  |
|-----------------------|---------------|----------------|------------|----------|
| FARMER DAILY          | 0.0000        | 1,122.4000     | 0.180000   | 0.180000 |
| FARMER Y-T-D          | 0.0000        | 48,385.5900    | 0.180000   | 0.180000 |

|               | WEIGHTS       |             |               |              |                    | CANE                 |           |           |          |            | SUGAR           |                |                |
|---------------|---------------|-------------|---------------|--------------|--------------------|----------------------|-----------|-----------|----------|------------|-----------------|----------------|----------------|
|               | GROSS WT      | TARE WT     | NET WT        | TONS         | TOTAL SUGAR<br>LBS | PAYMENT SUGAR<br>LBS | Sed.<br>% | BRIX<br>% | POL<br>% | FIBER<br>% | SOIL<br>lbs/ton | TRS<br>lbs/ton | CRS<br>lbs/ton |
| Farmer Total: | 3,275,860     | 1,031,060   | 2,244,800     | 1,122.4000   | 235,586            | 141,352              | 3.11      | 15.61     | 13.50    | 19.38      | 0.00            | 218.64         | 209.89         |
| Farmer YTD:   | 143,362,000   | 46,590,820  | 96,771,180    | 48,385.5900  | 10,070,843         | 6,042,506            | 2.34      | 16.27     | 13.52    | 18.35      | 0.00            | 216.81         | 208.14         |
| MILL TOTALS:  | 39,716,920    | 15,365,880  | 24,351,040    | 12,175.5200  | 2,544,372          | 1,526,623            | 4.67      | 15.76     | 13.53    | 19.71      | 0.00            | 217.68         | 208.97         |
| MILL Y-T-D:   | 2,049,406,890 | 807,325,170 | 1,242,081,720 | 621,040.8600 | 129,758,058        | 77,854,835           | 2.80      | 16.49     | 13.65    | 18.69      | 0.00            | 217.64         | 208.93         |

|       | FARMER<br>LOAD AVG/TONS |         |  | MILL<br>LOADS AVG/TONS |         | LBS SOIL<br>Per/Load | FARMER Variance From Mill Average |          |          |          |          |                |
|-------|-------------------------|---------|--|------------------------|---------|----------------------|-----------------------------------|----------|----------|----------|----------|----------------|
|       |                         |         |  |                        |         |                      | Sed.                              | BRIX     | POL      | FIBER    | SOIL     |                |
| TODAY | 38                      | 29.5368 |  | 472                    | 25.7956 | 0.00                 | -1.56                             | -0.15    | -0.03    | -0.33    | 0.00     | Variance Today |
| YTD   | 1,701                   | 28.4454 |  | 24,836                 | 25.0057 | 0.00                 | -0.45                             | -0.22    | -0.13    | -0.35    | 0.00     | Variance Y-T-D |
|       |                         |         |  |                        |         |                      | Negative                          | Positive | Positive | Negative | Negative | TARGET         |

### \*\*\* QUOTA AND QUOTA VARIANCE \*\*

| FARMER | GROUP<br>QUOTA<br>LEVEL<br>% | GROUP<br>QUOTA<br>ALLOCATED<br>TONS | CANE<br>DELIVERED<br>TONS | GROUP<br>DELIVERED<br>TONS | VARIANCE<br>FROM<br>QUOTA<br>TONS | GROUP COMPLETION VARIANCE FROM MILL |               |       |       |       |  | DAILY<br>PARKED<br>TONS | YTD<br>PARKED<br>TONS |
|--------|------------------------------|-------------------------------------|---------------------------|----------------------------|-----------------------------------|-------------------------------------|---------------|-------|-------|-------|--|-------------------------|-----------------------|
|        |                              |                                     |                           |                            |                                   | EST<br>TONS                         | %<br>COMPLETE | TONS  | LOADS | DAYS  |  |                         |                       |
| TODAY: | 120.00%                      | 12,200                              | 1,122.4000                | 0.0000                     | 111,077.6000                      |                                     |               | Under | Under | Under |  |                         |                       |
| Y-T-D  |                              | 4,936,800                           | 48,385.5900               | 0.0000                     | 4,888,414.4100                    | 68,000                              | 71.16%        | -561  | -20   | 0     |  | 570                     | 30968                 |
| MILL   |                              |                                     |                           |                            |                                   |                                     |               |       |       |       |  |                         |                       |
| TODAY: | 120.00%                      | 12,000                              | 12,175.5200               |                            | -2,175.5200                       |                                     |               |       |       |       |  |                         |                       |
| Y-T-D  |                              | 61,050,000                          | 621,040.8600              |                            | 60,428,959.1400                   | 862,817                             | 71.98%        |       |       |       |  |                         |                       |