

# ***LOUISIANA SUGAR CANE COOP, INC***

## ***Daily Transaction Report***

Producer No.: 32002      Melancon Sugarcane Farms, Inc.  
1090 Banker Road, St. Martinville LA 70582

CROP DAY: 60      11/30/2012

CROP YEAR: 2012

Liquidation Factor %: 100.0000% (1)  
Payment Factor %: 0.0000%  
Daily Quality Factor (D.Q.F) : 1.000000 (2)  
YTD Quality Factor (D.Q.F) : 1.000000

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Daily Quality Factor (D.Q.F) : 1.000000 (2)  
YTD Quality Factor (D.Q.F) : 1.000000

\*\*\* TRACT, SAMPLE ANALYSIS RESULTS \*\*\*

TRACT NO.32000AI

Owner: Levert St. John, LLC.

|         |          | BAGASSE |           |      |          | JUICE |      |       |        |  | CANE |       |       |       | SUGAR   |         |         |
|---------|----------|---------|-----------|------|----------|-------|------|-------|--------|--|------|-------|-------|-------|---------|---------|---------|
| Tract # |          | I/P     | Corrected | On   | Moist WT | POL   | Brix | POL   | PURITY |  | SED  | BRIX  | POL   | FIBER | SOIL    | TRS     | CRS     |
| 32000AI | Ticket#  | Gram    | Gram      | %    | %        | READ  | %@20 | %     | ~~~~   |  | %    | %     | %     | %     | lbs/Ton | lbs/Ton | lbs/Ton |
| 1       | 060-0023 | 411     | 424       | 42.4 | 57.4     | 66.7  | 18.0 | 16.19 | 89.94  |  | 3.00 | 15.72 | 13.51 | 16.53 | 0.00    | 224.18  | 224.18  |
| 2       | 060-0031 | 379     | 383       | 38.3 | 52.0     | 66.7  | 18.2 | 16.18 | 88.90  |  | 1.00 | 15.48 | 13.24 | 18.13 | 0.00    | 215.90  | 215.90  |
| 3       | 060-0037 | 379     | 387       | 38.7 | 53.4     | 69.4  | 18.7 | 16.80 | 89.84  |  | 2.00 | 16.09 | 13.90 | 17.26 | 0.00    | 229.69  | 229.69  |
| 4       | 060-0041 | 437     | 441       | 44.1 | 56.2     | 71.0  | 19.1 | 17.16 | 89.84  |  | 1.00 | 16.54 | 14.16 | 17.49 | 0.00    | 232.43  | 232.43  |
| 5       | 060-0044 | 415     | 419       | 41.9 | 57.4     | 71.5  | 19.2 | 17.27 | 89.95  |  | 1.00 | 16.91 | 14.55 | 15.76 | 0.00    | 243.27  | 243.27  |
| 6       | 060-0052 | 366     | 370       | 37.0 | 53.4     | 68.4  | 18.5 | 16.57 | 89.57  |  | 1.00 | 16.00 | 13.83 | 16.58 | 0.00    | 230.04  | 230.04  |
| 7       | 060-0053 | 395     | 403       | 40.3 | 55.4     | 71.2  | 19.1 | 17.21 | 90.10  |  | 2.00 | 16.62 | 14.36 | 16.51 | 0.00    | 238.96  | 238.96  |
| 8       | 060-0057 | 378     | 386       | 38.6 | 54.0     | 68.8  | 18.4 | 16.67 | 90.60  |  | 2.00 | 15.88 | 13.84 | 16.96 | 0.00    | 230.33  | 230.33  |
| 9       | 060-0061 | 352     | 364       | 36.4 | 50.8     | 64.6  | 17.6 | 15.71 | 89.26  |  | 3.00 | 14.92 | 12.86 | 18.14 | 0.00    | 210.49  | 210.49  |
| 10      | 060-0065 | 409     | 413       | 41.3 | 57.0     | 65.7  | 18.1 | 15.94 | 88.07  |  | 1.00 | 15.82 | 13.34 | 16.32 | 0.00    | 219.67  | 219.67  |
| 11      | 060-0076 | 358     | 362       | 36.2 | 50.8     | 69.2  | 18.6 | 16.76 | 90.11  |  | 1.00 | 15.85 | 13.80 | 17.69 | 0.00    | 227.98  | 227.98  |
| 12      | 060-0077 | 334     | 338       | 33.8 | 50.8     | 70.1  | 18.8 | 16.96 | 90.21  |  | 1.00 | 16.19 | 14.17 | 16.44 | 0.00    | 237.44  | 237.44  |
| 13      | 060-0154 | 446     | 450       | 45.0 | 55.6     | 65.2  | 17.9 | 15.83 | 88.44  |  | 1.00 | 15.26 | 12.84 | 18.88 | 0.00    | 206.12  | 206.12  |
| 14      | 060-0170 | 407     | 414       | 41.4 | 52.0     | 66.5  | 18.6 | 16.10 | 86.56  |  | 2.00 | 15.65 | 12.97 | 19.43 | 0.00    | 205.44  | 205.44  |
| 15      | 060-0233 | 359     | 367       | 36.7 | 51.6     | 70.7  | 19.5 | 17.06 | 87.49  |  | 2.00 | 16.74 | 14.14 | 17.13 | 0.00    | 231.31  | 231.31  |
| 16      | 060-0253 | 351     | 355       | 35.5 | 51.0     | 69.6  | 19.2 | 16.81 | 87.55  |  | 1.00 | 16.48 | 13.95 | 17.01 | 0.00    | 228.70  | 228.70  |
| 17      | 060-0256 | 384     | 392       | 39.2 | 53.0     | 65.8  | 18.4 | 15.95 | 86.68  |  | 2.00 | 15.73 | 13.10 | 17.86 | 0.00    | 211.27  | 211.27  |
| 18      | 060-0273 | 323     | 331       | 33.1 | 49.4     | 67.9  | 18.8 | 16.43 | 87.39  |  | 2.00 | 16.09 | 13.66 | 16.84 | 0.00    | 224.64  | 224.64  |
| 19      | 060-0292 | 329     | 337       | 33.7 | 49.4     | 69.8  | 19.2 | 16.86 | 87.81  |  | 2.00 | 16.41 | 13.99 | 17.03 | 0.00    | 230.15  | 230.15  |
| 20      | 060-0312 | 333     | 345       | 34.5 | 49.0     | 66.8  | 18.5 | 16.18 | 87.46  |  | 3.00 | 15.68 | 13.28 | 17.88 | 0.00    | 216.00  | 216.00  |
| 21      | 060-0320 | 364     | 372       | 37.2 | 52.8     | 66.7  | 18.5 | 16.16 | 87.35  |  | 2.00 | 15.92 | 13.41 | 17.03 | 0.00    | 219.26  | 219.26  |
| 22      | 060-0324 | 352     | 356       | 35.6 | 51.8     | 69.4  | 18.9 | 16.78 | 88.78  |  | 1.00 | 16.28 | 13.97 | 16.71 | 0.00    | 231.26  | 231.26  |
| 23      | 060-0332 | 397     | 405       | 40.5 | 51.8     | 67.2  | 18.9 | 16.25 | 85.98  |  | 2.00 | 15.96 | 13.16 | 19.01 | 0.00    | 208.77  | 208.77  |
| 24      | 060-0339 | 366     | 374       | 37.4 | 52.0     | 66.0  | 18.4 | 15.99 | 86.90  |  | 2.00 | 15.72 | 13.17 | 17.62 | 0.00    | 213.55  | 213.55  |
| 25      | 060-0346 | 331     | 339       | 33.9 | 51.2     | 66.2  | 18.4 | 16.04 | 87.17  |  | 2.00 | 15.86 | 13.40 | 16.41 | 0.00    | 220.69  | 220.69  |
| 26      | 060-0358 | 355     | 363       | 36.3 | 51.4     | 69.4  | 19.0 | 16.78 | 88.32  |  | 2.00 | 16.28 | 13.88 | 17.23 | 0.00    | 227.92  | 227.92  |
| 27      | 060-0366 | 428     | 435       | 43.5 | 50.8     | 65.0  | 18.0 | 15.78 | 87.67  |  | 2.00 | 14.81 | 12.39 | 21.51 | 0.00    | 192.96  | 192.96  |
| 28      | 060-0373 | 425     | 429       | 42.9 | 54.6     | 67.3  | 18.4 | 16.31 | 88.64  |  | 1.00 | 15.71 | 13.30 | 18.46 | 0.00    | 215.07  | 215.07  |
| 29      | 060-0382 | 441     | 449       | 44.9 | 56.2     | 63.7  | 18.0 | 15.46 | 85.89  |  | 2.00 | 15.45 | 12.63 | 18.36 | 0.00    | 200.72  | 200.72  |
| 30      | 060-0391 | 437     | 441       | 44.1 | 52.2     | 63.2  | 17.6 | 15.37 | 87.33  |  | 1.00 | 14.59 | 12.15 | 21.00 | 0.00    | 189.81  | 189.81  |
| 31      | 060-0399 | 394     | 402       | 40.2 | 51.4     | 64.4  | 18.2 | 15.62 | 85.82  |  | 2.00 | 15.29 | 12.59 | 19.42 | 0.00    | 198.76  | 198.76  |
| 32      | 060-0407 | 453     | 461       | 46.1 | 56.4     | 69.4  | 19.0 | 16.78 | 88.32  |  | 2.00 | 16.37 | 13.73 | 18.20 | 0.00    | 221.52  | 221.52  |
| 33      | 060-0412 | 428     | 440       | 44.0 | 55.2     | 52.7  | 17.2 | 12.83 | 74.59  |  | 3.00 | 14.61 | 10.39 | 19.07 | 0.00    | 150.80  | 150.80  |
| 34      | 060-0419 | 408     | 412       | 41.2 | 57.8     | 63.6  | 17.8 | 15.45 | 86.80  |  | 1.00 | 15.63 | 12.99 | 15.89 | 0.00    | 213.13  | 213.13  |
| 35      | 060-0424 | 393     | 403       | 40.3 | 47.4     | 67.0  | 18.7 | 16.22 | 86.74  |  | 3.00 | 15.24 | 12.67 | 21.85 | 0.00    | 195.95  | 195.95  |
| 36      | 060-0430 | 346     | 359       | 35.9 | 52.6     | 69.8  | 19.1 | 16.87 | 88.32  |  | 3.00 | 16.53 | 14.12 | 16.32 | 0.00    | 234.04  | 234.04  |

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CROP YEAR: 2012

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Payment Factor %: 0.0000%

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YTD Quality Factor (D.Q.F) : 1.000000

|                     |          |            |            |             |             |             |             |              |              |             |              |              |              |             |               |               |
|---------------------|----------|------------|------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|---------------|---------------|
| 37                  | 060-0436 | 365        | 369        | 36.9        | 53.8        | 71.6        | 19.4        | 17.28        | 89.07        | 1.00        | 16.90        | 14.52        | 15.95        | 0.00        | 242.18        | 242.18        |
| <b>**AVERAGE **</b> |          | <b>385</b> | <b>392</b> | <b>39.2</b> | <b>52.9</b> | <b>67.2</b> | <b>18.5</b> | <b>16.28</b> | <b>88.00</b> | <b>1.78</b> | <b>15.80</b> | <b>13.37</b> | <b>17.88</b> | <b>0.00</b> | <b>217.36</b> | <b>217.36</b> |

TRACT NO.32000AI

CRS:217.36

| Ticket# |          | GROSS WT | TARE   | NET    | TONS   | TOTAL SUGAR<br>LBS | PAYMENT<br>LBS | PARKED | TESTED | Vehicle<br>ID | OCP   | NAME                           | Trailer<br>ID |
|---------|----------|----------|--------|--------|--------|--------------------|----------------|--------|--------|---------------|-------|--------------------------------|---------------|
| 1       | 060-0023 | B        | 88,860 | 31,040 | 57,820 | 28.9100            | 6,284          | No     | Yes    | V32000-D      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M513   |
| 2       | 060-0031 | B        | 88,540 | 31,240 | 57,300 | 28.6500            | 6,227          | No     | Yes    | V32000-G      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M529   |
| 3       | 060-0037 | B        | 86,840 | 31,680 | 55,160 | 27.5800            | 5,995          | No     | Yes    | V32000-O      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M527   |
| 4       | 060-0041 | B        | 87,660 | 29,920 | 57,740 | 28.8700            | 6,275          | No     | Yes    | V32000-I      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M530   |
| 5       | 060-0044 | B        | 92,100 | 34,060 | 58,040 | 29.0200            | 6,308          | No     | Yes    | V32000-C      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M55    |
| 6       | 060-0052 | B        | 88,980 | 30,520 | 58,460 | 29.2300            | 6,353          | No     | Yes    | V32000-H      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M524   |
| 7       | 060-0053 | B        | 87,220 | 31,700 | 55,520 | 27.7600            | 6,034          | No     | Yes    | V32000-A      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M523   |
| 8       | 060-0057 | B        | 87,860 | 30,980 | 56,880 | 28.4400            | 6,182          | No     | Yes    | V32000-D      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M513   |
| 9       | 060-0061 | B        | 87,500 | 30,460 | 57,040 | 28.5200            | 6,199          | No     | Yes    | V32000-E      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M59    |
| 10      | 060-0065 | B        | 89,900 | 31,240 | 58,660 | 29.3300            | 6,375          | No     | Yes    | V32000-G      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M529   |
| 11      | 060-0076 | B        | 91,680 | 31,640 | 60,040 | 30.0200            | 6,525          | No     | Yes    | V32000-O      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M527   |
| 12      | 060-0077 | B        | 89,380 | 29,880 | 59,500 | 29.7500            | 6,466          | No     | Yes    | V32000-I      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M530   |
| 13      | 060-0154 | B        | 81,960 | 31,160 | 50,800 | 25.4000            | 5,521          | No     | Yes    | V32000-G      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M525   |
| 14      | 060-0170 | B        | 94,460 | 33,260 | 61,200 | 30.6000            | 6,651          | No     | Yes    | V32000-O      | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M516   |
| 15      | 060-0233 | B        | 91,220 | 29,120 | 62,100 | 31.0500            | 6,749          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M55    |
| 16      | 060-0253 | B        | 96,820 | 38,800 | 58,020 | 29.0100            | 6,306          | Yes    | Yes    | V32000-LAM    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M53    |
| 17      | 060-0256 | B        | 73,360 | 27,260 | 46,100 | 23.0500            | 5,010          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-26     |
| 18      | 060-0273 | B        | 83,880 | 28,420 | 55,460 | 27.7300            | 6,027          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M513   |
| 19      | 060-0292 | B        | 87,080 | 27,460 | 59,620 | 29.8100            | 6,480          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-9      |
| 20      | 060-0312 | B        | 82,320 | 26,460 | 55,860 | 27.9300            | 6,071          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-27     |
| 21      | 060-0320 | B        | 84,760 | 26,800 | 57,960 | 28.9800            | 6,299          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-30     |
| 22      | 060-0324 | B        | 87,460 | 27,580 | 59,880 | 29.9400            | 6,508          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M58    |
| 23      | 060-0332 | B        | 80,460 | 25,140 | 55,320 | 27.6600            | 6,012          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M57    |
| 24      | 060-0339 | B        | 83,600 | 26,540 | 57,060 | 28.5300            | 6,201          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-29     |
| 25      | 060-0346 | B        | 86,240 | 26,640 | 59,600 | 29.8000            | 6,477          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-28     |
| 26      | 060-0358 | B        | 85,740 | 25,200 | 60,540 | 30.2700            | 6,579          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M51    |
| 27      | 060-0366 | B        | 91,420 | 28,180 | 63,240 | 31.6200            | 6,873          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M518   |
| 28      | 060-0373 | B        | 81,000 | 26,160 | 54,840 | 27.4200            | 5,960          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M56    |
| 29      | 060-0382 | B        | 85,140 | 25,900 | 59,240 | 29.6200            | 6,438          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M54    |
| 30      | 060-0391 | B        | 87,760 | 27,500 | 60,260 | 30.1300            | 6,549          | Yes    | Yes    | V32000-LAG    | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M525   |
| 31      | 060-0399 | B        | 81,640 | 24,760 | 56,880 | 28.4400            | 6,182          | Yes    | Yes    | V32000-LAG    |       |                                | T32000-M521   |

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Payment Factor %: 60.0000%  
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YTD Quality Factor (D.Q.F) : 1.000000

|              |          |   |           |           |           |            |         |         |     |            |       |                                |             |
|--------------|----------|---|-----------|-----------|-----------|------------|---------|---------|-----|------------|-------|--------------------------------|-------------|
| 32           | 060-0407 | B | 90,260    | 28,160    | 62,100    | 31.0500    | 6,749   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-22   |
| 33           | 060-0412 | B | 83,000    | 28,140    | 54,860    | 27.4300    | 5,962   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M510 |
| 34           | 060-0419 | B | 84,540    | 25,320    | 59,220    | 29.6100    | 6,436   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M512 |
| 35           | 060-0424 | B | 86,800    | 28,060    | 58,740    | 29.3700    | 6,384   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M516 |
| 36           | 060-0430 | B | 86,440    | 26,700    | 59,740    | 29.8700    | 6,493   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M517 |
| 37           | 060-0436 | B | 87,040    | 27,640    | 59,400    | 29.7000    | 6,456   | Yes     | Yes | V32000-LAG | 32002 | Melancon Sugarcane Farms, Inc. | T32000-M515 |
| TRACT TOTAL: |          |   | 3,210,920 | 1,070,720 | 2,140,200 | 1,070.1000 | 232,596 | 139,558 |     |            |       |                                |             |

\*\*\*\*TRACT\*\*\*\*

SUMMARYDATA

| WEIGHTS      |            |            |            |             |                 |                   | CANE   |        |       |         |              | SUGAR       |             |
|--------------|------------|------------|------------|-------------|-----------------|-------------------|--------|--------|-------|---------|--------------|-------------|-------------|
| 32000AI      | GROSS WT   | TARE       | NET        | TONS        | TOTAL SUGAR LBS | PAYMENT SUGAR LBS | Sed. % | BRIX % | POL % | FIBER % | SOIL lbs/ton | TRS lbs/ton | CRS lbs/ton |
| TRACT TOTAL: | 3,210,920  | 1,070,720  | 2,140,200  | 1,070.1000  | 232,596         | 139,558           | 1.78   | 15.80  | 13.37 | 17.88   | 0.00         | 217.36      | 217.36      |
| TRACT YTD:   | 33,727,840 | 11,045,400 | 22,682,440 | 11,341.2200 | 2,547,870       | 1,528,722         | 1.79   | 16.10  | 13.75 | 17.84   | 0.00         | 224.66      | 224.66      |

Performing Quality (4)

Tract Daily: 0.180000 0.180000

Tract YTD: 0.180000 0.180000

(1) Total Sugar Lbs (2) All Growers' TRS (3) Performing Sugar (4) (Your TRS x Performing Sugar Price)  
Total Sugar Est All Growers' TRS update Your TRS  
during Year

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YTD Quality Factor (D.Q.F) : 1.000000

| ** FARMER MILL TOTALS | WHOLE<br>TONS | BILLET<br>TONS | Performing | Quality  |
|-----------------------|---------------|----------------|------------|----------|
| FARMER DAILY          | 0.0000        | 1,070.1000     | 0.180000   | 0.180000 |
| FARMER Y-T-D          | 86.2200       | 50,032.7200    | 0.180000   | 0.180000 |

|               | WEIGHTS       |             |               |              |                    |                      | CANE      |           |          |            |                 | SUGAR          |                |
|---------------|---------------|-------------|---------------|--------------|--------------------|----------------------|-----------|-----------|----------|------------|-----------------|----------------|----------------|
|               | GROSS WT      | TARE WT     | NET WT        | TONS         | TOTAL SUGAR<br>LBS | PAYMENT SUGAR<br>LBS | Sed.<br>% | BRIX<br>% | POL<br>% | FIBER<br>% | SOIL<br>lbs/ton | TRS<br>lbs/ton | CRS<br>lbs/ton |
| Farmer Total: | 3,210,920     | 1,070,720   | 2,140,200     | 1,070.1000   | 232,596            | 139,558              | 1.78      | 15.80     | 13.37    | 17.88      | 0.00            | 217.36         | 217.36         |
| Farmer YTD:   | 149,355,640   | 49,117,760  | 100,237,880   | 50,118.9400  | 10,496,065         | 6,297,639            | 2.15      | 15.55     | 13.00    | 18.16      | 0.00            | 209.42         | 209.42         |
| MILL TOTALS:  | 42,903,880    | 17,516,020  | 25,387,860    | 12,693.9300  | 2,693,429          | 1,616,057            | 2.12      | 15.68     | 13.17    | 18.47      | 0.00            | 212.18         | 212.18         |
| MILL Y-T-D:   | 2,282,046,020 | 914,553,620 | 1,367,492,400 | 683,746.2000 | 140,927,261        | 84,556,357           | 2.65      | 15.55     | 12.89    | 18.54      | 0.00            | 206.11         | 206.11         |

|       | FARMER<br>LOAD AVG/TONS |         |  | MILL<br>LOADS AVG/TONS |         | LBS SOIL<br>Per/Load | FARMER Variance From Mill Average |          |          |          |          |                |
|-------|-------------------------|---------|--|------------------------|---------|----------------------|-----------------------------------|----------|----------|----------|----------|----------------|
|       |                         |         |  |                        |         |                      | Sed.                              | BRIX     | POL      | FIBER    | SOIL     |                |
| TODAY | 37                      | 28.9216 |  | 502                    | 25.2867 | 0.00                 | -0.34                             | 0.12     | 0.20     | -0.59    | 0.00     | Variance Today |
| YTD   | 1,714                   | 29.2409 |  | 26,834                 | 25.4806 | 0.00                 | -0.50                             | 0.00     | 0.11     | -0.38    | 0.00     | Variance Y-T-D |
|       |                         |         |  |                        |         |                      | Negative                          | Positive | Positive | Negative | Negative | TARGET         |

### \*\*\* QUOTA AND QUOTA VARIANCE \*\*

| GROUP<br>QUOTA<br>LEVEL | GROUP<br>QUOTA<br>ALLOCATED | CANE<br>DELIVERED | GROUP<br>DELIVERED | VARIANCE<br>FROM<br>QUOTA<br>TONS | GROUP COMPLETION VARIANCE FROM MILL |               |       |       |      |  |  | DAILY<br>PARKED<br>TONS | YTD<br>PARKED<br>TONS |
|-------------------------|-----------------------------|-------------------|--------------------|-----------------------------------|-------------------------------------|---------------|-------|-------|------|--|--|-------------------------|-----------------------|
|                         |                             |                   |                    |                                   | EST<br>TONS                         | %<br>COMPLETE | TONS  | LOADS | DAYS |  |  |                         |                       |
| FARMER                  | %                           | TONS              | TONS               | TONS                              |                                     |               |       |       |      |  |  |                         |                       |
| TODAY: 115.00%          | 98,440                      | 1,070.1000        | 0.0000             | 97,369.9000                       |                                     |               |       |       |      |  |  |                         |                       |
| Y-T-D                   | 4,481,160                   | 50,118.9400       | 0.0000             | 4,431,041.0600                    | 79,779                              | 62.82%        | 1,198 | 41    | 1    |  |  | 668                     | 34160                 |
| MILL                    |                             |                   |                    |                                   |                                     |               |       |       |      |  |  |                         |                       |
| TODAY: 115.00%          | 12,075                      | 12,693.9300       |                    | -2,193.9300                       |                                     |               |       |       |      |  |  |                         |                       |
| Y-T-D                   | 63,315,000                  | 683,746.2000      |                    | 62,631,253.8000                   | 1,114,991                           | 61.32%        |       |       |      |  |  |                         |                       |